

## The EyeCheck® Solution- Lease vs. Buy

Which option is best for your Agency?

Making hard decisions is nothing new for the administrator. From selecting the product or services to obtaining the right technology to support growth objectives, the weight of decision making rests with you everyday.

And here's another hard decision - should you lease or buy the technology your agency needs? A cash purchase would allow you to own the equipment outright, but there are risk factors to consider:

- Usually requires an outlay of capital upfront, NOT in today's budget
- Paring technology needs to meet budget restraints
- Assumption of technology obsolescence risk

### Benefits of Leasing the EyeCheck®



This is where the decision to lease can help reduce these risk factors. We have outlined a few of these below:

- Help preserve capital budget for other expenditures
- Acquire needed technology now
- Enjoy low, fixed monthly payments
- Capitalize on reducing your drug testing cost by 40% for your drug screening, test only the positives scans
- Reduce handling of bodily fluids by staff, saves time
- Flexible terms and end of lease options

# Lease your EyeCheck® NOW! For Non-invasive Drug Screening Consider the following advantages:

- Flexibility to incorporate technological advances
- Acquire the needed technology – NOW!
- FDA Approved
- Non invasive and portable
- No contact with bodily fluids, save time and money
- Pass/Fail with immediate results
- Save 40% or better in lab testing cost by screening out negative toxicology results

## YOUR LEASE OPTIONS

- All leases, option to own
- Very low monthly payments
- Training and support included
- We will help structure your lease terms to meet your needs

Finally, MCJ offers flexible lease terms, including 12, 24, and 36 month leases. Also, our “end of lease” options help administrators make the best technology decision for their organization.



**EyeCheck®**

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